ESSAYS
Pamela Samuelson’s Letters to the Court: Concerns on the Proposed Google Book Settlement

Pamela Samuelson*

With an Introduction by Elizabeth Townsend Gard†

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I. INTRODUCTION

Professor Pamela Samuelson came to visit us at Tulane on April 13, 2009, where she graciously talked with our faculty and students about her visions of the “Future of Copyright” in an interview with Professor Townsend Gard, with some of the students from Professor Townsend Gard’s Copyright Course and key members of JTIP, and also in an informal public lecture featuring her thoughts on the “Future of Copyright” law. We also went on lovely walks, including walks through the French Quarter and Audubon Park, and took her on a tour of the 9th Ward and other places affected by Hurricane Katrina.

As the second leg of her trip, she went to the University of North Carolina at Chapel Hill to give a talk on the proposed Google Book Settlement (GBS). From an outsider’s view, this event may have been the beginning of what seemed to become a flurry of activity over the proposed GBS. Professor Samuelson’s voice in the critique of the

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† Associate Professor, Tulane University School of Law; Co-Director, Tulane Center for Intellectual Property Law and Culture; Director, Usable Past Copyright Project and Durationator™ Software.
1 Thank you Justin Levy for your tour-guiding expertise.
2 Pamela Samuelson, OCLC/Frederick G. Kilgour Lecture at the Univ. of N.C. at Chapel Hill (Apr. 14, 2009), http://www.youtube.com (search “Pamela Samuelson Google” and follow first hyperlink).
proposed settlement has been key, in our view, to the "Future of Copyright" in action.

We have asked Professor Samuelson for permission to publish her two letters to the court, one written on April 27, 2009, and the other written on September 3, 2009, because we see her work in this effort as demonstrative of thinking about the future of copyright and fighting for and engaging in debate about formulating the future in the present. Professor Samuelson's letters serve as a historical marker of how the debate formed in the Spring of 2009 and continued into the Fall of 2009.

II. APRIL 2009 LETTER TO JUDGE CHIN

In 2005, the Association of American Publishers (AAP) filed suit against Google for copyright infringement relating to the Google Book Search. On October 28, 2008, Google, the Authors Guild (AG), and AAP announced an unprecedented settlement agreement in the ongoing litigation. Under the proposed agreement, Google will continue to operate its Book Search project in exchange for a payment of $125 million. The agreement also creates a not-for-profit Book Rights Registry, which would control, calculate, and distribute fees to authors affected by the agreement. Since the announcement, many people, including Professor Samuelson, have criticized the proposed agreement. Specifically, they charge that the agreement does not represent the interests of all parties, gives Google a monopoly on digitization, lacks adequate transparency, and does not take into account the concerns of the foreign authors and publishers.

The following is the first of two letters Professor Samuelson sent to the court.

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7. Id.
8. Letter from Pamela Samuelson, supra note 3.
Berkeley April 27, 2009

The Honorable Denny Chin
United States District Court Judge
U.S. Courthouse, 500 Pearl Street
New York, NY 10007-1312

Re: Authors Guild v. Google Inc., No. 05-civ-8136 (DC)

Dear Judge Chin:

The signatories of this letter are academic authors of scholarly books and other works of scholarship who are affiliated with institutions of higher education. Academic authors constitute a substantial proportion of people affected by the proposed Settlement Agreement in the above-captioned case, both as class members who were neither parties to the settlement negotiations nor effectively represented in those negotiations and as prospective users of the updated Book Search system once the settlement is approved.

We are worried that the proposed Agreement in its present form does not adequately protect the interests of scholarly authors. Neither the Authors Guild nor the American Association of Publishers (AAP) shares the professional commitments or values of academic authors. Only a small minority of Authors Guild members would consider themselves to be scholars, and few write scholarly books of the sort likely to be found in major research libraries such as those whose books Google has scanned. So far as we can tell, the Authors Guild’s members primarily write books or other works

1 Approximately 3000 members of the Authors Guild have websites to which the Guild’s website links. A review of those websites shows that slightly over 10 per cent of these Guild members have written books of the sort likely to be found in major research libraries, such as those whose collections Google has scanned.
aimed at non-scholarly audiences (including romance novels, erotica, travelogues, magazine articles, magic books). We are sure many of them are accomplished writers, but the Guild's membership is, in our view, unrepresentative of the interests of most authors of most books in the Book Search corpus. Evidence that the AAP does not share the values of scholarly authors can be found in its recent efforts to thwart open access policies as to government-funded academic research. The Guild and the AAP are entities that are more likely to value maximization of profit over maximization of access to knowledge.

While approval of the Settlement Agreement will unquestionably bring about a significant expansion of access to knowledge in the near term, which we applaud, the Agreement will effectively create two complementary monopolies that will control access to the largest digital library in the world. There is a real risk that these monopolies will, over time, raise subscription and purchase prices and impose other restrictions on access to or use of books in the Book Search corpus, and this could seriously limit access to knowledge. It is clear to us that the settlement, if approved, will shape the future of reading, research, writing, and publication practices for decades to come. Because of this, it is critically important to get the new information environment it will bring about "right," and to ensure that the scholarly communities whose books are major parts of the corpus will be well served by it.

We are also deeply concerned that there has been as yet insufficient engagement about the proposed Settlement Agreement among academic authorial communities. We have spoken with many colleagues in the past few weeks who are author subclass members, some of whom have been unaware of the Agreement (notwithstanding Google's prodigious efforts to give notice to class members), unaware of various provisions likely to affect their academic work, unaware of their own rights as individual authors, and/or confused about how they should respond to the notices about the Agreement. An impediment to academic deliberation about and assessment of the Agreement is its considerable length and complexity. The Agreement is more than 300 pages long (with appendices) and is written in dense and highly interlinked prose. Based on our conversations with academic colleagues, we are convinced that there remains widespread ignorance about the Agreement and its implications for the future of scholarship and research. Therefore, we respectfully request that the Court extend the opt-out and comment period by six months and re-set the date of the Fairness Hearing accordingly.

We realize that the parties have recently proposed a 60 day extension of the opt-out period, but we believe that this is insufficient to allow academic authors an adequate opportunity to consider how they should respond to the proposed settlement and to some of its specific terms. If the opt-out period was extended to early November, as we request, it would be possible during the summer to plan a series of town-hall meetings and other venues for debate and discussion about the proposed settlement in academic communities to be held in the fall, which would then provide for much better informed decision-making and consensus-building about the implications of the Agreement.
As scholars, it is both our privilege and our obligation to promote the progress and sharing of knowledge for the good of the general public. Our professional work—including writing the kinds of books typically found in major university libraries—is mainly motivated by a desire to advance science, social science, literature and the arts rather than by hope or expectation of direct financial rewards.

An essential part of our work, as well as our professional advancement, depends on exchanging research with our colleagues so that our conclusions can be rigorously evaluated and, hopefully, inspire new research. Thus, we usually want our works to be as accessible as possible, whether or not we are compensated directly for every reproduction. Unlike the Authors Guild and the individual plaintiffs in this case, we think that Google’s scanning of books from major research libraries for purposes of indexing them and making snippets available in response to user queries is fair use.

Here are just a few examples of provisions in the Agreement that seem to run contrary to scholarly norms and open access policies that we think are widely shared in scholarly communities:

1) **Open Access Policies:** We believe that most scholarly authors of out-of-print books would prefer to make their books widely available with either no or minimal restrictions. We are concerned that an Authors Guild or AAP-dominated Book Rights Registry (BRR) will have an institutional bias against helping academic authors who might want to put their books in the public domain or make them available under Creative Commons licenses. The notices Google has mailed to class members do not, for example, mention either public domain dedication or Creative Commons licenses as alternatives to registration for payouts from Google through the BRR.

2) **Monitoring Academic Uses:** The Agreement contains various provisions that seem to permit Google and the BRR to monitor scholarly uses of books in the Book Search corpus. For example, a library that allows faculty to read, print download or otherwise use up to 5 pages of a digital copy of a book that is not commercially available must keep track of all such uses and report them to the BRR. See Section 7.2 (b)(vii). Researchers who wish to do research on the Book Search corpus must submit a research agenda in advance, which may be reviewed by the BRR. See Section 7.2 (d)(xi). In effect, the BRR will be able to gather detailed information about the type and extent of academic research. This kind of monitoring is inconsistent with norms and sound practices within academic communities.

3) **Digital Rights Management:** The proposed Settlement Agreement is vague about the extent to which Google and the BRR will or will not use digital rights management (DRM) technologies in ways that would impede academic exchanges. Although the Agreement will allow individuals to “purchase” books, they can only access those books “in the cloud.” This would seem to mean that
there will be DRM restrictions on some uses of books scholars like us have purchased. Moreover, Section 4.7 provides that Google and the BRR may agree to sell Adobe Portable Document Format ("PDF") downloads, among other business models. If such downloads are wrapped in copy protection, it will limit their use and circulation, and may inhibit scholarly citation as well. If so, the benefits of this bargain will be significantly impaired for academic authors.

4) Transparency of BRR: There is too little specificity in the Agreement about how transparent the BRR will be about what books are in or out of copyright, in or out of print, who the rights holders for particular books are, how to contact them, and what books are true "orphans." This information could be important to academic researchers. A scholar, for instance, may want to digitize her collection of books on a given subject, which she believes are orphan works. It is unclear whether she would be able to get up-to-date information from the BRR to determine if a rights holder has come forward for any of those books or to get from Google or the BRR information that they might possess about the "orphan" status of particular books.

5) Representation of Academic Author Interests in the BRR: The Settlement Agreement contemplates that the governing board of the BRR will be made up of representatives of authors and publishers in equal numbers. Although we concur in the idea that authors should have equal representation as publishers on the BRR board, we are concerned that the author representatives will be drawn from the Authors Guild's membership rather than being drawn from or otherwise representative of the interests of academic authors whose books constitute a substantial majority of books in the Book Search corpus.

6) Limits on Book Annotations: The Agreement contemplates that subscribers will be able to annotate their books, but restricts the extent to which annotations can be shared. Section 3.1(c)(ii)(5) promotes scholarly communication to some degree, but it is so limited in scope that it will likely impede scholarly communications in many communities. The Agreement would allow individuals to share their annotations with 25 other persons, all of whom must be also purchasers of the digital book, and they must be identified in advance. The Agreement appears to contemplate minimal annotations—personal notes, for example, or, in a group context, the sharing of comments between...

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3 Data from the U.S. Dept. of Labor, Bureau of Labor Statistics indicates that there are more than 800,000 post-secondary educators in the United States. OCLC reports that there are more than twenty-two million authors of books published in the U.S. since 1923. These data make clear that the Authors Guild represents a tiny minority of authors affected by the Book Search initiative and raise questions about how representative the Guild is of the interests of most authors of most books in the Book Search corpus.
book club members or a class. In academia, however, annotation is a time-honored form of scholarship, which the annotator may wish to share with a large community for criticism and further comment—but not monetary profit. Members of that community may wish to forward the annotations to other scholars, add their own comments, and so on. Limiting annotation sharing to only twenty-five specifically identified fellow purchasers will inhibit such exchange and seriously impair the benefits of the bargain for academic authors.

7) Interaction with Publishing Contracts: Many contracts between academic authors and publishers provide for copyright to remain with the publisher during the period in which the books are in print, but copyright reverts to the authors when works are out of print. In addition, copyright law allows authors to terminate transfers of copyright interests during a five-year window thirty-five years after the transfer. It is unclear from the Agreement how Google or the BRR will handle these reversions and terminations of transfer. We believe many scholarly authors who reclaim copyrights in out of print books will want to put them into the public domain or make them available under Creative Commons licenses, but are unsure that the BRR will be helpful or cooperative with these measures.

These are just a few of the concerns raised by our review of the agreement. We also share the concerns expressed by other commentators about the potential dangers of lack of competition, transparency and privacy that may result in harm to the public from the Agreement.4

Given the complexity and importance of this Agreement, the initial six-month comment (which included the Thanksgiving and Christmas holidays) period has proven inadequate to allow meaningful understanding of the Agreement, at least for academic authors. The Court should not evaluate the fairness of this Agreement without reasoned commentary from academic authors who are far more representative of the author subclass identified in the Agreement than the Authors Guild or the individual plaintiffs in this case. Academic authors are professionally committed to promoting learning and the public interest. This kind of commentary on the Agreement must be based on careful consideration, and that consideration will take time.

Therefore, we propose that the court delay closing the objections period for six months. Such an extension may find parallel in actions taken by federal agencies such as the Food and Drug Administration, which extended and then re-opened the period for review and commentary on new and complex rulemaking regarding the sale of tobacco. See Steven P. Croley, Public Interested Regulation, 28 Fla. St. U. L. Rev. 7, 66 (2000) (citing Analysis Regarding the Food and Drug Administration’s Jurisdiction Over Nicotine-Containing Cigarettes and Smokeless Tobacco Products; Extension of Comment Period, 60 Fed. Reg. 53620 (Oct. 16, 1996)). This settlement is likely to have at least as significant and very likely an even broader public impact.

We pledge to use any additional time granted to continue to educate and confer with our academic colleagues regarding the details of this complicated agreement. At the end of that period, we (and other groups of authors) will be better positioned to assist the Court with detailed comments on the Settlement, and/or to object if necessary.

Thank you for your consideration.

Sincerely,

Pamela Samuelson
on behalf of herself and the following persons:

Matt Blaze, University of Pennsylvania
Steven M. Bellovin, Columbia University
Lorrie Cranor, Carnegie Mellon University
David Farber, Carnegie Mellon University
Jessica D. Litman, University of Michigan
Patrick McDaniel, Penn State University
Anthony Reese, University of Texas
Jerome H. Reichman, Duke University
Annalee Saxenian, University of California, Berkeley
Eugene Spafford, Purdue University
David Touretzky, Carnegie Mellon University
Eric von Hippel, Massachusetts Institute of Technology
David Wagner, University of California, Berkeley
Dan Wallach, Rice University
Diane Zimmerman, New York University
Cc: Michael J. Boni, Esq.
Daralyn J. Durie, Esq.
Bruce P. Keller, Esq.
III. SEPTEMBER 2009 LETTER TO JUDGE CHIN

Professor Samuelson, along with others, was able to convince the court to extend the comments deadline by four months. We reprint a second of Professor Samuelson's letters to illustrate her concerns and thoughts about the Future of Copyright, as embodied in the original GBS proposal.

BerkeleyLaw
UNIVERSITY OF CALIFORNIA

September 3, 2009
Office of the Clerk, J. Michael McMahon
U.S. District Court for the Southern District of New York
Daniel Patrick Moynihan Courthouse
500 Pearl Street
New York NY 10007

Attention: The Honorable Denny Chin

Re: Academic Author Objections to the Google Book Search Settlement,
Case No. 1:05-CV-8136-DC (S.D.N.Y.)

Dear Judge Chin:

The signatories of this letter are academic authors who object to the Google Book Search Settlement on the grounds that the Authors Guild and the named individual author plaintiffs did not adequately and fairly represent the interests of academic authors during the litigation and the negotiations that produced this agreement. The purpose of this letter is two-fold: first, to identify some terms in the Settlement Agreement that run counter to academic author interests and norms; and, second, to urge you to condition your approval of the Settlement Agreement on modification of various terms identified herein so that the Agreement will be fairer and more adequate toward academic authors who constitute a far more sizeable proportion of the Author Subclass than the members of the Authors Guild do.

As scholars, researchers, and authors, we support the digitization of books for purposes of making the knowledge embodied in this part of the cultural heritage of mankind more accessible. The settlement, if approved, will unquestionably bring about greater access to public domain and out-of-print books. But we are seriously worried about how the settlement will affect the cultural ecology of public access to books, transforming the public good of the traditional library into a commercial enterprise controlled by two complementary monopolies, Google and the Book Rights Registry.

This letter has four parts. Part I discusses reservations that grow out of our overarching concern that neither the Authors Guild nor the individual plaintiff-authors in the Authors Guild v. Google

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1 Bellovin, Borgman, Bowker, Butler, Cohen, Crow, Cronin, Cuff, Druker, Dwork, Elman, Gedeon, Glinerko, Hesse, Hoffmann, Justice, King, Lerman, Lovec, Maldonado, Nimmer, Nunberg, Pitman, Radin, Reese, Sannett, Sazama, Solove, Safford, Sandberg, Sullivan, Tanaka, Veidsonathan, von Hippel, and Weintraub are among the signatories to this letter who hold a U.S. copyright interest in one or more published books and hence are members of the Author Subclass. Most other signatories (other than law professors) are members of the Author Subclass by virtue of the book-bound copies of their Ph.D. dissertations filed in research libraries of the universities from which they received their degrees.
case have fairly and adequately represented the interests of academic authors during the litigation or in the course of negotiations that led up to the proposed settlement. It gives numerous examples of terms in the Settlement Agreement that are antithetical to academic author interests. Part II explains why the opacity of the settlement agreement and the parties' intentions with respect to it have made it difficult for many authors, especially academic authors, to make well-informed decisions about how to respond to it. Part III highlights what Berkeley historian Carla Hesse has called the "too big to fail" problem with the Settlement Agreement. Part IV recommends that the court ask the parties to the Settlement Agreement to modify or supplement it to address academic author concerns.

1. The Author-Plaintiffs Did Not Adequately and Fairly Represent the Interests of Academic Authors On Numerous Important Issues.

An important policy underlying Rule 23's requirement that named plaintiffs in class action lawsuits fairly and adequately represent the interests of the defined class is to prevent collusion between plaintiffs and defendants that would achieve an outcome beneficial for them, but not so much for other class members whose rights are being affected. With the powerfully strong commercial interests at stake in the Authors Guild v. Google case, there is reason to be concerned that the Settlement Agreement with its extensive new regime for rights clearances, procedures for determining the copyright and in- or out-of-print status of books, criteria for price setting for subscriptions, payout schedules, and dispute resolution, among others, is one that may serve well the interests of those who negotiated the settlement, but not necessarily a majority of class members, including but not limited to academic authors.

Herbert Mitgang, Betty Miles, and Daniel Hoffman (none of whom is an academic author) initiated a class action lawsuit against Google in September 2005, charging it with copyright infringement for unauthorized scanning books for purposes of indexing them and making snippets available. (The Authors Guild was named as an associational plaintiff in the case.) The complaint defined the class on whose behalf the lawsuit was brought as "all persons or entities that hold copyright to a literary work that is contained in the library of the University of Michigan."2 We very much doubt that this class could have been certified for at least two reasons. First, we do not believe that the three author-plaintiffs could have fairly and adequately represented the interests of publishers who were rights holders in respect of many books in the University of Michigan library, especially after five major publishers brought a separate and similar lawsuit against Google two months later. But secondly, and for purposes of this letter more importantly, Mitgang and his co-plaintiffs have interests and legal perspectives that are significantly different from those of many academic authors whose books are in the Michigan library.

We believe, for example, that most academic authors would be inclined to agree with the signatories of this letter that scanning books to index them and make snippets available is likely

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and should be considered fair use. Consequently, Mitgang, Miles, and Hoffman could not fairly and adequately represent the interests of all author-members of the defined class because the legal perspectives of academic authors on the core issue in that lawsuit diverge so sharply from theirs.

The non-representativeness of Mitgang, Miles, and Hoffman is even more profound in respect to the proposed Settlement Agreement. The extraordinary range of issues addressed and resolved in this agreement dwarfs the fair use issue on which the litigation was focused. In addition, the vastly broadened class on whose behalf the settlement is being proposed inevitably has more diverse interests and legal perspectives than the three named plaintiffs. Owing to U.S. treaty obligations, the class now essentially comprises all rights holders of all in-copyright books in the world. Mitgang, Miles and Hoffman cannot possibly represent all of the authors who are members of the proposed settlement’s author subclass, as the interests of authors vary quite substantially. The named plaintiffs seem, in any event, to have delegated responsibility for negotiating author class interests in a settlement to the Authors Guild, but the Guild has not adequately and fairly represented academic author interests either.

Academic authors would, we believe, have insisted on much different terms than the Authors Guild did, especially in respect of pricing of institutional subscriptions, open access, annotation sharing, privacy, and library user rights to print out pages from out-of-print books. Academic authors would also have pushed harder than the Authors Guild seems to have done for more researcher-friendly non-consumptive research provisions and for commitments to quality scans and metadata.

A. Pricing. Academic authors would have insisted that the settlement include criteria for pricing of institutional subscriptions that would meaningfully limit the risks of price-gouging. Section 4.1(ii) sets forth criteria which Google and the Registry plan to use to determine the price of institutional subscriptions: “pricing of similar products and services available from third parties, the scope of Books available, the quality of the scan and the features offered as part of the Institutional Subscription.” There are, however, no similar products or services to the institutional subscription contemplated by the settlement agreement, and it is very unlikely that there will ever be a similar product or service because no other firm will realistically be able to get a comparably broad license to books as the one that Google would get from the settling class.

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4 See Vulcan Golf LLC v. Google, Inc., 2008 U.S. Dist. LEXIS 102819 (N.D. Ill. 2008) (denying certification of a class of trademark owners because the legal claims of the named plaintiffs were not typical of members of the proposed class, some of whom would have thought the challenged action was fair use).

5 Settlement Agreement, Authors Guild, Inc. v. Google, Inc., Case No. 05 CV 8136-JES, Attachment H, parag. 7 (“Settlement Agreement”) (defining the settling class as encompassing all owners of U.S. copyright interests in books as of January 5, 2009)

6 Dan Clancy, chief engineer of the Google Book Search project, stated that there are no comparable products or services at a meeting with Pamela Samuelson and several other Berkeley faculty members on June 22, 2009, in response to a question about how much of a constraint this factor would be on pricing levels for the subscriptions.
We take little comfort in the stated dual objectives of the Settlement Agreement as a constraint on pricing decisions by Google and the Registry.\(^7\) Even if institutional subscription prices are initially quite modest in order to attract institutions to subscribe,\(^8\) we worry that ten, twenty, thirty or more years from now, when institutions have become ever more dependent on GBS subscriptions and have consequently shed books from their physical collections, and indeed when electronic publishing begins to supplant traditional methods of publication for some texts, the temptation to raise prices to excessive levels will be very high.\(^9\) There are no meaningful limits in the Settlement Agreement to stop this from happening.

Profit-maximization is a rational strategy for firms such as Google, especially if the Book Search initiative proves to be a profitable enterprise. Many authors and publishers who are GBS partners can be expected to push for profit-maximization. Although the Registry will formally be a nonprofit organization, its mission is to represent copyright owners, many of whom will also favor profit maximization.

There are several possible criteria for constraining prices of institutional subscriptions for which academic authors would have pushed. One would be to direct that institutional subscription prices should go down if the overhead costs of the GBS and Registry services go down over time, as they should if these entities are well-run. A second would be to limit the profit margin to a determined percentage over costs of operating the service. A third would be to limit the percentage by which institutional subscriptions could rise during each price period (say, by 5% or peg price rises to changes in the Consumer Price Index). A fourth would be to cap subscription prices to a certain percentage of the institution's overall budget, so that prices would only rise when the institution expanded its operating budget. A fifth would be to redirect the money set aside for orphan books for five years so that the unclaimed funds would not be distributed to the Registry's customers and to the Registry's favorite charities,\(^10\) but would instead be used to lower the subscription prices to make books more accessible.\(^11\) The preference that the Authors Guild seemingly had for maximizing revenues to registrants as to

\(^7\) Settlement Agreement, sec. 4.1(a)(i).
\(^8\) The Agreement does contemplate pricing bands for different kinds of institutions and initial discounts, id. sec. 4.1(a)(iv)-(viii).
\(^10\) The Settlement Agreement seems to contemplate that the Registry would be a suitable entity for licensing orphan books to other entities besides Google if Congress enacts orphan works legislation. Settlement Agreement, sec. 62(b). However, we question whether the Registry and registered rights holders should have the right to collect revenues for orphan books which would be either used to fund the Registry's operations or paid out to persons and entities who don't own rights in these books. From our standpoint as academic authors, true orphan books would more appropriately be treated as though they were in the public domain. Further, we believe that prices of institutional subscriptions should be lowered insofar as Google learns later that it mistakenly collected revenues for books that were actually in the public domain rather than directing the Registry to distribute these revenues to its registrants.
\(^11\) The Agreement even contemplates that registered rights holders might receive payoffs for public domain books that Google mistakenly thought were in copyright, or returned to Google for distribution to a charity. Id., Sec. 6.3(b).
money set aside for orphan books they didn't author is a particularly stark example of the Guild representing the interests of only some members of the author subclass. Another modes way to check against excessive pricing might be to ensure representation of academic authors, librarians, and/or consumer protection experts on the Registry's board.

One sign that the possibility of price gouging is already a source of anxiety among prospective institutional subscribers is the arbitration procedure set forth in a side agreement between Google and the University of Michigan. The procedure set forth for the pricing review is truly byzantine, even Kafkaesque, and is fraught with complications and limitations. Even leaving aside the complexity and opacity of the proposed arbitration procedure, the fundamental problem is that the Settlement Agreement has inadequate criteria for meaningful limitations on price hikes. Because of this, we believe it is highly unlikely that the arbitration procedure contemplated in the Michigan side agreement will prove to be more than a symbolic gesture.

B. Open Access. As the UC Academic Council letter to the court in this matter explains, the proposed Settlement Agreement "does not explicitly acknowledge that academic authors might want to make their books, particularly out-of-print books, freely available under a Creative Commons or other open access license. We think it is especially likely that academic authors of orphan books would favor public domain or Creative Commons-type licensing if it were possible for them to make such a choice through a convenient mechanism." If the Authors Guild had truly been representing the interests of academic authors during the negotiations leading up to the Settlement Agreement, it would have recognized and insisted upon open access options for academic authors.

None of the millions of notices sent to members of the class made reference to public domain dedication or open access alternatives. The Settlement Agreement presumed that all rights holders would want the $60 settlement fee plus the opportunity to share in the benefits of commercialization that the Settlement Agreement contemplates. Only after Google became aware that the UC Academic Council letter was about to be sent to the court did Google and the Authors Guild announce their support for open access choices of authors. While these announcements were welcome, it remains as yet unclear how truly responsive and helpful the Registry will be in providing meaningful support for open access preferences of authors. It would have been far better for Google and the Registry to have contemplated open access as a possibility during the negotiations and as they drafted the notice to class members. That they ignored this possibility is an indication that the Authors Guild didn't have the interests of academic authors in mind during the negotiations. We also worry that the Registry will have an institutional bias against facilitating open access preferences of academic authors, even if the

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12 See Amendment to Cooperative Agreement, entered into between Google, Inc. and the Regents of the University of Michigan, effective May 19, 2009, Attachment A, sec. 3.
13 Letter from Mary Coughlan, Chair of the Academic Council of the University of California, to J. Michael McMahon, Aug. 13, 2009, p. 5.
14 It is, however, possible for rights holders to set the price for books they register at zero.
Guild and class counsel are now willing to express support for open access preferences in order to get the settlement approved.

C. Annotation-Sharing: The Settlement Agreement contemplates that subscribers will be able to annotate their books, but restricts the extent to which annotations can be shared. Individuals can share their annotations only with 25 persons, all of whom must be purchasers of the digital book, and they must be identified in advance. Only minimal annotations are anticipated, such as personal notes, or in a group setting, sharing comments among members of a book club or a class. In academia, annotation is a time-honored form of communication, and the practice of sharing annotations within a scholarly community, and not just with 25 or fewer people, is normal. Collaborative uses of annotation and tagging are, moreover, a growth area in the fields of information retrieval and social networking, a trend that the annotation-sharing restriction would countermand. Had academic authors been fairly and adequately represented during the negotiations leading up to the Settlement Agreement, we do not believe that this restriction on annotations would have been made part of the agreement. Most classes taught at most large public universities have enrollments much higher than 25 persons, and so the annotation restriction would preclude meaningful sharing of annotations among class members. It would be particularly ironic if these restrictions prevented a professor who was also the author and rights holder in the book from letting her students share annotations for the class.

D. User Privacy: Because the UC Academic Council letter and some submissions by nonprofit organizations have elaborated on the inadequate guarantees of user privacy in the proposed Book Search Settlement Agreement, we will not dwell on this point. But we do wish to express our distress that the only provision in the Settlement Agreement that calls for a privacy policy is one that protects personal data of rights holder. Numerous provisions contemplate monitoring or reporting data about users. Had academic authors been able to participate in the negotiations or been well-represented by the Authors Guild, there would have been meaningful commitments in the Settlement Agreement to respect user privacy.

We are especially concerned that Google may be intending to disintermediate librarians from their roles as trusted guardians of patron privacy. Librarians adhere to strict ethical rules and

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16 Settlement Agreement, Sec. 3.1(c)(ii)(5).
18 In a conversation between Pamela Samuelson and a lawyer who participated in the Book Search Settlement negotiations, in New York City on August 5, 2009, Samuelson was informed that the annotation restriction was put in the agreement at the insistence of a prominent member of the Guild (who was not a named plaintiff in the Guild’s lawsuit) because he finds annotation sharing objectionable. Why his preference on this matter should be given deference is a mystery, particularly given that most of the books in the Book Search corpus are academic authors’ books, and their preferences would be quite different.
19 Settlement Agreement, Sec. 15.3.
state laws mandating protections for patron confidentiality. Google was able to build this corpus of books through libraries, but the company has so far refused to stand in the shoes of librarians with respect to duties of patron confidentiality.

The digitization of books raises new privacy issues that existing state library privacy laws do not address, nor does Google or the Settlement Agreement. Insofar as GBS anticipates unique serialization of books, it raises the risk that a particular book will be permanently linked to an individual. In the library context, by contrast, librarians strive to unlink patron identity from a book after it is returned. Librarians have adhered to data destruction responsibilities, but Google’s model has been to keep user data for extended periods of time. Existing library confidentiality guarantees focus on third parties’ reuse of patron records, but Google’s model is to employ user data for internal marketing purposes. We think that academic authors would, in general, object to any marketing use of patron data, whether first-party or third-party. Targeted advertisements linked to book viewing and reading history could chill inquiry, especially on sensitive topics.

Librarians and bookstores have also resisted law enforcement requests for user data, and this resistance has led to a series of decisions strongly protective of patron privacy rights. Google has thus far been unwilling to commit to such duties to users of GBS. The settlement will make Google a private arbiter of book privacy rights. This contravenes the public policy goals of states that have acted affirmatively to create protections for all book readers.

E. Print-out Restrictions and Fees: Academic authors would not have agreed to the provision that severely restricts the number of pages that users of the Book Search subscription database can cut and paste from particular “display” books or can print out at any one time.22 Given that the institutional subscription database available both to institutional subscribers and to public libraries will consist mainly of out-of-print books, we think the cut-and-paste and page print-out restrictions are unreasonable narrow. The older the book, we believe, the broader fair use privileges should be for those books, and if the books are truly orphans, cut-and-paste and printout privileges should be correspondingly broader. The Settlement Agreement: restrictions are inconsistent with these fair use principles.

Nor would academic authors have been willing to agree to the provision that requires libraries that charge even modest fees for print-out services (i.e., just enough to recoup costs of providing printing to patrons) to pay a fee to Google for user print-outs,23 even if the print-outs would have been fair uses under copyright law. The Agreement calls for Google to pay the per-printout fee from the libraries to the Registry. This print-out fee will fundamentally change the default rules for libraries and library patrons whose fair use rights will thereby have been substantially curtailed. We think this is unfair and disadvantageous to academic authors and researchers, and we would not have been willing to agree to such terms.

22 See Settlement Agreement, Secs. 4.01(d), 4.2(a).
23 Id., Sec. 4.3(a)(ii).
F. Non-consumptive Research Restrictions: The Settlement Agreement restricts the class of persons eligible to be “qualified users” of the GBS research corpus for purposes of engaging in non-consumptive research to non-profit researchers. Many academic researchers routinely engage in joint research projects with researchers from profit-making firms. The Authors Guild did not adequately appreciate that the restriction on who could be a qualified user would be harmful to the research freedoms of academic researchers. The Settlement Agreement also inhibits new models of scholarly production and scholarly collaboration. Many researchers now develop information services that add value to primary sources by making scholarly information easier to find or by extracting factual information from primary sources. Once deployed, other researchers can build upon the information services built by their colleagues.

Especially objectionable are the provisions in the Settlement Agreement that forbid commercial use of information extracted from books in the corpus unless both Google and the Registry have expressly consented as well as those that forbid the use of data extracted from the research corpus for services to third parties if such services compete with services offered by rights holders or Google. Information is not within the scope of copyright in books, and the Supreme Court has affirmed that reuse of information and data is important to achieving the constitutional purposes of copyright in promoting advances in knowledge. We are puzzled by the settling parties’ attempt to restrict access to information obtained through non-consumptive research. While we do not expect to engage in non-consumptive research in order to develop services that would compete with Google or a rights holder, we think that freedom to engage in research should not be fettered in this manner.

We also object to the requirement that academics who want to engage in non-consumptive research must provide a “research agenda” in advance; it ought to suffice that academic researchers would affirm that they will engage in non-consumptive research.

G. Quality Issues: Neither in the Settlement Agreement, nor as we understand it, in the side agreements Google has been negotiating with library partners, has Google committed itself to providing guarantees as to the quality of digital scans, nor as to metadata (such as the name of the author, the title of the book, and the year of publication). As scholars, researchers, and academic authors, we are seriously concerned that the Book Search corpus will fail to achieve its potential as an important scholarly resource unless Google makes meaningful commitments to improving the quality in both respects. While members of the Authors Guild are primarily concerned that users of the Book Search find their individual books, scholars regard as more important that books be interconnected, so that works from similar periods or on similar topics

24 Settlement Agreement, Sec. 1.121. Prior written consent from both Google and the Registry must be obtained before for-profit researcher can participate in non-consumptive research.
25 Settlement Agreement, Secs. 7.2(d)(viii), 7.2(d)(ix).
27 Settlement Agreement, sec. 7.2(d)(ix)(2).
can be found and searched together. For this, robust metadata is vital and Google Books Search has yet to show that it can provide this. Its inattention to quality issues is yet another respect in which the Authors Guild did not adequately represent the interests of academic authors during negotiations that led to the Settlement Agreement.

II. The Settlement Agreement is Opaque and Confusing, Making It Difficult for Academic and Other Authors to Comprehend Its Implications.

We find the GBS Settlement Agreement to be very confusing and opaque. In this reaction, we are apparently far from alone. We understand that academic author class members have the right to sign up for participation in the Registry; less well understood is that academic author class members can also sign up directly with Google through its partner program. There is, however, no indication about the pros and cons of signing up with one than the other, and even Google spokesmen and lawyers for the parties have few insights to offer about this.

We are aware that some academic authors are unhappy with the Settlement Agreement, and some of these are considering opting out as a consequence. However, as we understand it, the only benefit of opting out is the right to bring a separate lawsuit against Google for scanning your books and making them available. Realistically that's unlikely to be a meaningful option for most academic authors. Opting out doesn't even get your books removed from the corpus. If an opt-out author's books are out of print, Google will commercialize them anyway, whether their authors like it or not. Even if the author asks for her books to be removed from GBS, this does not mean that Google will actually purge them from its servers; these books will just be less accessible than if the author hadn't asked for them to be removed.

To most academic authors, it would seem like "remove" and "exclude" were the same thing, but these terms mean quite different things under the Settlement Agreement. Exclusion involves choices about whether to disallow displays of one’s books or participation in certain revenue models. We suspect that most academic authors, as well as most others whose rights are affected by the settlement, do not realize that Google will be able to make some very valuable (to it) non-display uses of excluded books.

GBS raises many questions for academic authors. What kinds of books will be in the institutional subscriptions? Will public domain books be included in these subscriptions? Are there any kinds of books that Google will not scan or include in the corpus? How, if at all, will Google exercise its right under the Settlement Agreement to exclude up to 15% of books from the corpus for editorial and non-editorial reasons? What GBS content will be available to public

31 The term “remove” is defined in the Settlement Agreement to mean that the book will not be accessible.
libraries? How big will the corpus become? At what point will Google decide the corpus is big enough? How much information will Google or the Registry provide to the general public in respect of books that are in the public domain and/or orphan books? How transparent will the Registry and Google be about registrants and terms on which books have been licensed? It is difficult to discern answers to these simple questions from the Settlement Agreement or from public statements of the parties and their lawyers. It would be helpful to know the answers to these questions before making decisions about whether and how academic authors might want to participate in the Settlement Agreement.

At a meeting at UC Berkeley with Berkeley faculty and UC librarians on June 22, 2009, Google representatives Dan Clancy and Alex Macgillivray made a number of statements in response to questions like these. They have, however, been unwilling to reaffirm these statements, despite requests that they do so. UC librarians have recently promulgated statements about their understanding of the settlement's meaning based upon representations Clancy and Macgillivray made at the June 22 meeting. We would be less worried about the Settlement Agreement's implications for academic authors and researchers if Google made documented public commitments on these matters.

III. The Book Search Corpus Is a Public Good in Which Society Has A Significant Interest.

The GBS corpus is a public good which should be preserved, even if for one reason or another, the settlement doesn't work out as the parties intend. Google could conceivably lose interest in GBS, for instance, go out of business or go bankrupt, sell the GBS corpus to China, Rupert Murdoch or Wal-Mart, neglect to fulfill its promises under the Settlement Agreement, or lose the Authors Guild lawsuit. Many other things could go wrong as well. A significant part of the anticipated benefit of the agreement would be undermined if a large percentage of out-of-print but in-copyright book rights holders are unwilling to make their books available for institutional subscriptions or preview uses. The Registry could fail to develop a workable database, to attract authors and publishers as registrants, to provide desired services to its registrants, or to run a competent dispute resolution system. No one, of course, predicts that any of these failures will occur. In reviewing the Settlement Agreement, we think that the court should consider what will or should happen to the GBS corpus if something seriously goes awry.

The Settlement Agreement does contemplate that if Google doesn't provide required library services, an alternative service provider could take over Google's role, but what if no one else wants to provide this service? It also contemplates that the agreement could be terminated.

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33 An important reason why it would be socially desirable for other firms besides Google to be able to offer a comprehensive digital library is to ensure public access to this library in case there are problems with Google's servers. See, e.g., Ryan Singel, Gmail Down, Again—Update, WIRED, Sept. 1, 2009, available at http://www.wired.com/technews/story/2009/09/gmail-down-again/
34 Settlement Agreement, Sec. 3.7(c), (d).
35 Id., Art. XVI.
although the termination agreement has not been disclosed, even to the court. We are left to
guess what would happen to the corpus if the agreement terminates.

While withdrawal of public access to the GBS corpus would be lamentable under any
circumstance, it would be especially tragic if a large number of institutions had become
dependent on the availability of GBS subscriptions and had, for example, decided to sell off or
give away the physical books in its collection because the GBS subscriptions provided such a
valuable extensive collection for their patrons. As academic authors and researchers who could
become dependent on GBS subscriptions as a resource, we recommend that there be some
documented public commitment by the parties about what will happen to public access to the
GBS corpus if something goes wrong.

IV. The Court Should Condition Approval of the Settlement on Modifications to the
Agreement That Would Address Problems Identified in this Letter.

Rarely does a judge have the power to affect the future of public access to knowledge as
profoundly as the court has in respect to this particular settlement. Judicial review of class action
settlements typically involves ensuring that members of the class had adequate notice of the
settlement, the settlement will bring some benefit to class members, and the fees to class counsel
are not exorbitant. Because the settlement in this case will fundamentally transform the future
marketplace for books and have huge spillover effects for the ecology of knowledge, extra close
scrutiny of the fairness and reasonableness of the settlement is important.

As we understand it, the ordinary expectation is that the courts will either approve or disapprove
class action settlements negotiated by the parties. We believe that courts also have the authority
to identify issues as to which a particular settlement agreement is not as fair and adequate to the
class as it should be and to condition approval of the settlement on modifications to address these
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Our letter has identified a number of academic author concerns, including the lack of meaningful
limits on institutional subscription pricing, under-appreciation of open access preferences of
authors, unwarranted restrictions on annotation-sharing and non-consumptive research,
inadequate user privacy protections and transparency guarantees, inattention to quality issues,
and clarification about what will happen to the Book Search corpus if things go awry. Supplemental or amended provisions could address these concerns.

We wish finally to note that if the court decides to disapprove the settlement, we doubt that the
future of public access to books in digital form would be as dim as Google predicts. Google will
almost certainly continue to scan books from major research libraries, expand the Book Search
corpus, and resume its fair use defense of its scanning for purposes of making indexes and
providing snippets. It has, after all, made very substantial investments in this project and its
founders believe GBS is important to the company's mission of organizing the world's
information. Under its partner program, Google will almost certainly continue to work with publishers of in-print books to make these books available under terms mutually acceptable to Google and the publishers. Now that authors and publishers of many out-of-print books are aware of the Book Search project, many of them may wish to sign up to make digital versions of their books available through GBS as well. Google would have much stronger incentives to support orphan works legislation, and would no longer have the unfair advantage as to orphan books that the Settlement Agreement would give it. Congress is probably the more appropriate venue for addressing the mass digitization of books. Those who do not want to participate in the GBS initiative can still ask for their books to be removed from the corpus, just as they would be able to do under the Settlement Agreement. Many authors and publishers may find the prospect of earning revenues from institutional subscriptions desirable enough that this could become a viable market, but one that more than one firm could realistically contemplate entering to make out-of-print books more widely available. A more open and competitive ecosystem for digital books would then become possible, even if progress toward broad public access to books would be somewhat slower than if the settlement was approved.

Whatever the outcome of the fairness hearing, we believe strongly that the public good is served by the existence of digital repositories of books, such as the GBS corpus. We feel equally strongly that it would be better for Google not to have a monopoly on a digital database of books. The future of public access to the cultural heritage of mankind embodied in books is too important to leave in the hands of one company and one registry that will have a de facto monopoly over a huge corpus of digital books and rights in them. Google has yet to accept that its creation of this substantial public good brings with it public trust responsibilities that go well beyond its corporate slogan about not being evil.

Respectfully,

Pamela Samuelson, Professor of Law & Information, University of California, Berkeley

On behalf of the following academic authors and researchers (institutional affiliations are for identification purposes only and do not suggest an institutional view of the issue):

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36 See, e.g., Nunberg, supra note 29 (quoting Google founder Sergey Brin on Google's mission).
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The final deadline for opting in or opting out of the settlement, along with arguments for or against the settlement from individuals, groups and companies was set for September 4, 2009. In the end, Judge Chin received over 400 filings from class members. Of those, there were 377 objections and 13 amicus briefs against the proposed settlement, with 8 filings and 29 amicus briefs in support of it.

IV. CONCLUSION

Along with her letters to the court, Professor Samuelson continues to speak and write about her concerns. This includes a series of articles on The Huffington Post, including: “The Audacity of the Google Book Search Settlement,” “Why is the Antitrust Division of the DOJ Investigating the Google Book Settlement?”, “DOJ Says No to Google Book Settlement,” “Google Book Settlement 1.0 is History,” and “Google Book is not a Library.”

Professor Samuelson had a keynote conversation with Paul Conrant at New York Law School’s Google Book Settlement Conference, D is for Digitize, on October 9, 2009. The conference was timed to gather together individuals from all sides of the debate two days after the settlement hearing was to take place. The plaintiff’s filed an unopposed

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17. Pamela Samuelson, K is for Keynote Lecture at New York Law School’s D is for Digitize Conference (Oct. 9, 2009), http://www.nyls.edu/centers/harlan_scholar_centers/institute_for_information_law_and_policy/events/d_is_for_digitize/program (click hyperlink “K is for Keynote” to access recording).
motion to delay the October 7th hearing, which was granted by Judge Chin.\textsuperscript{18}

By October of 2009, it was starting to become clear that the settlement as written had both antitrust and class action issues, as the Department of Justice had also weighed in with their concerns. Judge Chin has ordered the parties to submit a new proposed settlement by November 9th.\textsuperscript{19}

For Professor Samuelson’s part, she continues to write and discuss the Future of Copyright as envisioned by such a potentially complex and historic private agreement that has the potential to radically alter the future of copyright law.

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